

## **SCBC BUSINESS DEVELOPMENT COMMITTEE UPDATE – March 27 2025**

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**Committee:** Business Development

**Liaison to the Board:** Kerry Vital & Abigail Fulton

**Date of last meeting:** March 19, 2025

**Date of next meeting:** May 21, 2025

### **Update on Action Items Completed:**

- Tour invites during SCBC 2025 competition have been sent out.
- Invites to key government officials have been sent out.
- Tools list completed by Mike and Jamie

### **Action Items In-progress/Pending:**

- Final invoicing for remaining sponsorships in progress.

### **Questions for the board/larger group:**

- Please confirm with Lesa Lacey if you will be attending SCBC 2025 and are able to assist with site tours or thanking sponsors personally.

### **Other Notes**

- As of March 26, 2025- \$314,750 has been invoiced in sponsorship payments.
- \$195,500 has been received; \$119,250 is in receivables.
- The sponsors spreadsheet can be shared for further details.
- Elite sponsors (\$25,000) are Coast Capital Savings, WorkSafeBC and AI Roadburg Foundation.
- CN sponsorship close to being finalized.

### **Supplies and materials**

- Canadian Tire (Maximum Tools) is providing tools for the carpentry competition.
- Dewalt providing tools for the cabinetmaking competition and supply of 13 grinder units to welding.
- United Rentals has donated a fork lift.
- Milwaukee Tools providing the majority of required tools for landscaping competition.
- Seattle Tools providing 5 tool chests for the motorcycle competition.